

CAMERON ECONOMIC DEVELOPMENT CORPORATION

Meeting Minutes

March 27, 2018

Board Members Attending: Robert Schiller, Gary Fuchs, Daniel Willie, Connie Anderle and Jim Camp. Others in attendance: Rhett Parker, City Manager; and Ginger Watkins, staff

1. Call to order
President Robert Schiller called the meeting to order at 3:01pm.
2. Public Comments
There were no public comments.
3. Review and approve minutes from the January 12, 2018 Meeting.
Gary Fuchs moved to approve the minutes as presented. Jim Camp seconded the motion. Motion carried 5 – 0.
4. Discuss and take action on current financials.
Board members reviewed the financials. Ginger Watkins reported that the sales tax collections are currently at 122% of budget. Jim Camp moved to approve the financials as presented. Gary Fuchs seconded the motion. Motion carried 5 – 0.
5. Discuss and possibly take action on the transition of the Farmers Market to the chamber retail tourism director management.
Connie Anderle moved to convey the funds remaining after bills are paid to the Chamber of Commerce for the management and operations of the Milam Regional Farmers Market contingent that the funds are kept in a separate account and that a report on the income and expenditures could be provided to the CEDC upon request. Daniel Willie seconded the motion. Motion carried 5 – 0.
6. Review and discuss marketing activities.
Board members discussed the ICSC event in May in the context of Retail Recruitment. The Retail Coach had advised during the budget planning cycle that we should plan to attend ICSC. However, Ginger is investigating whether this is the best way to contact the regional developers and retailers which are our targets. Board members felt that a Texas based event would be a better use of time and funds should the Retail Coach feedback affirm this direction.
7. Convene into executive session.
President Robert Schiller convened the board into executive session at 3:23pm pursuant to Chapter 551.087 to discuss economic development negotiations.
8. Reconvene into public session.
President Robert Schiller reconvened the board into public session at 3:30pm.
 - a. Consider and take action on economic development negotiations.
Connie Anderle moved to recommend a 4 year 80% tax abatement for the revised investment for Project Flow. Jim Camp seconded the motion. Motion Carried 5 – 0.
9. Adjournment.
President Robert Schiller adjourned the board at 3:31pm